ACE AFRICA VOLUNTEER OPPORTUNITIES 2021¹

Trusts and foundations, prospect research	
• online research of prospects to identify funding opportunities, including:	 an interest in/knowledge of international development
European foundations, global institutional funding, US foundations ²	 excellent written communication skills
• create a spreadsheet/database of all researched organisations, with	 some experience of scoping/research projects and good attention to
extended profiles of prospects with greatest potential	detail
Trusts and foundation, unrestricted funding drive	
• conduct research online and by phone to identify trusts providing	 enthusiasm for international development/charity fundraising.
unrestricted support (refer to Ace Africa's historical records and keep	 excellent verbal and written communication skills
record of organisations contacted and their response).	 creative and proactive approach.
• use available resources (Ace's reports, website and projects) to write an	
unrestricted fundraising appeal to trusts for 2021.	
prepare relevant letters or applications	
Regular giving programme	
• review successful regular giving programmes elsewhere in the sector	 interest in charitable sector and fundraising
• determine the key elements, eg offer, back office set up (particularly	 experience in regular giving programmes (preferable)
registration element and financial platform used)	– self-managing
• make recommendations, with clear tasks relating to transfer of existing	 inquisitive, innovative, strategic thinker
regular givers and recruitment of new donors	 able to write clear, concise reports
Annual review/impact report	
review opinions of sample of existing stakeholders	 interest in charitable sector and fundraising
present recommendations on changes to format and content	– experienced copy writer in the commercial or non-commercial sector
• work with Country Director and design company on format, and with staff	 self-managing
as relevant to define storyboard and production schedule	 inquisitive, innovative, strategic thinker
• work with existing staff, UK and overseas, to solicit and edit content	
Website development	
• research/define reboot of Ace Africa website, exploring needs of partners	 website development experience
and maximise impact of digital platform	 interest in charitable sector and fundraising
produce summary proposal that can be used to fundraise	– experienced copy writer in the commercial or non-commercial sector
research sources of funding for the project	 self-managing, inquisitive, innovative, strategic thinker
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What we offer volunteers

Practical, project focused fundraising experience, insights into community led development in Kenya and Tanzania, contact with teams in Kenya and Tanzania, references at the end of the volunteering period, relevant costs and expenses. A warm welcome into a small team.

¹ Volunteers may work for a set number of days a week over a longer period (3 months) or engage on an on-going basis for a shorter period. All work to be done remotely.

² Volunteers with specific knowledge or experience of funding areas, may be asked to focus more narrowly